

AEROSPACE MEETINGS TUNISIA

PROGRAM

September 24th, 2012

15.00 Panorama on Tunisian Aerospace market

September 25th and 26th, 2012

09.00 - 12.30 Face to Face meetings Conferences

12.30 - 14.00 Lunch

14.15 - 18.15 Face to Face meetings/Conferences

20.00 Dining Cocktail

Hôtel *** RAMADA PLAZA TUNIS**

Les Côtes de Carthage - Gammarth, Tunis

www.ramadaplaza-tunis.com



CONTACTS

BCI Aerospace

Thomas GAYRAUD

tgayraud@advbe.com
T. +33 (0)1 41 86 49 18

Stephanie FOYART

sfoyard@advbe.com
T. +33 (0)1 41 86 41 60

Elena GRAUS

egraus@advbe.com
T. (+39) 06 88 64 49 49

Communication

Fanny ALEXANDRE

falexandre@advbe.com
T. +33 1 41 86 41 67

Logistics

Amélie DUPREZ

aduprez@advbe.com
T. +33 1 41 86 41 90

FIPA Paris

Ezzedine JILLITI

T. +33 (0)1 45 22 68 57
F. +33 (0)1 45 22 68 53
apie.tunisie@wanadoo.fr

FIPA Tunis

Jalel TEBIB

T. (216) 71 23 09 55
Mob. (216) 98 603 225
F. (216) 71 23 14 00
jalel.tebib@fipa.tn

FIPA Bruxelles

Abdelbasset GHANMI

T. (32-2) 512 93 27
F. (32-2) 511 17 57
fipa1.tunisie@scarlet.be

FIPA Cologne

Manhel SEBAL

T. (49-221) 240 3346-47
F. (49-221) 240 3446
fipacologne@t-online.de

FIPA Londres

Beligh BEN SOLTANE

T. (44-207) 430-1315
F. (44-207) 430-1400
london@fipa.co.uk

FIPA Madrid

Amina MKADA

T. (34-91) 510 48 47
F. (34-91) 510 48 95
fipa-madrid@telefonica.net

FIPA Milan

Hachemi CHATMEN

T. (39-02) 809 297 - 809 298
F. (39-02) 809 353
fipatunisiamilano@tin.it

FIPA Tokyo

Motohiro SHIMODA

〒102-0074
千代田区九段南3-6-6
T. 03-3511-6622
F. 03-3511-6699
fipa_tokyo@tunisia.or.jp

G.I.T.A.S.

Wassim SRARFI

T. / F. (+216) 71 903 583
Mob. (+216) 22 446 397
wassim.srarfi@ctfci.org

abe - General Organization Aerospace meetings Tunisia, 35/37 Rue des Abondances, 92513 Boulogne Billancourt cedex - France
Tel: +33 (0)1 41 86 49 18 • Fax: +33 (0)1 46 03 86 26 • www.bciaerospace.com / abe - SAS au capital de 50 000 € - Siret: 515 013 506 00024 - NAF: 8230 z

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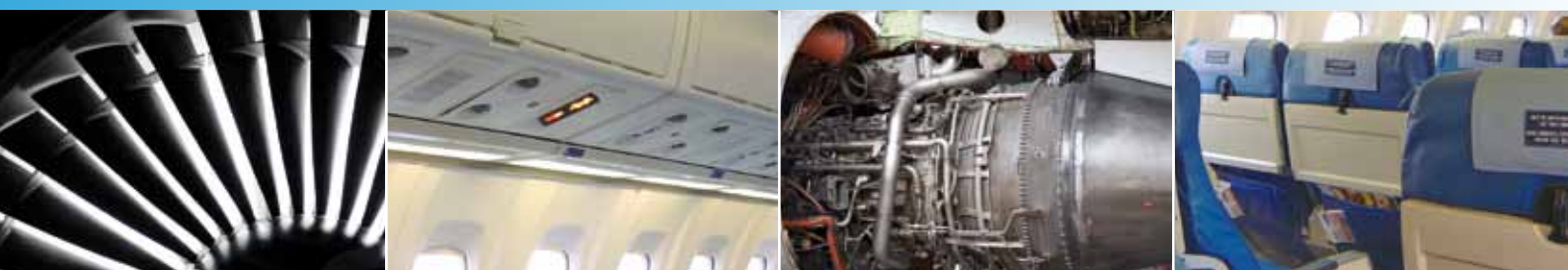
AN EVENT

BCI AEROSPACE

AEROSPACE MEETINGS

TUNISIA

BUSINESS CONVENTION FOR AEROSPACE INDUSTRIES:
SUB-CONTRACTING AND PARTNERSHIP



TUNIS
24-26 SEPT. 2012
HOTEL RAMADA PLAZA TUNIS

3RD EDITION

ONE TO ONE MEETINGS

VISITS TO INDUSTRIAL SITES

CONFERENCES AND THEMATIC WORKSHOPS



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WHAT IS AEROSPACE MEETINGS TUNISIA ?

AEROSPACE MEETINGS TUNISIA AIMS TO:

- > offer outstanding networking opportunities to manufacturers, Tier 1 suppliers, subcontractors, services providers and clusters around the globe,
- > help OEMs and Tier 1 suppliers to develop their supply chain in emerging countries,
- > provide the opportunities to the Tunisian suppliers to develop business with OEMs and the international companies,
- > attract the investments from overseas to Tunisia by setting up companies or sub-contracting their products,...

THE CONCEPT

One to One Meetings

BCI Aerospace pre-arranges meetings for supply chain, procurement, engineering, fabrication and contract manufacturers based on their own choices prior to the event. This is an outstanding tool to save time, meet the right people and discuss their requirements and capabilities in just 2 days.

Conferences

Aerospace meetings Tunisia offers a must attend conference program. These are excellent opportunities for professionals to share experiences and better comprehend the market scientific, industrial, technical and commercial evolutions.

OEMs Procurement & supply chain policies

These sessions are exclusively presented by large OEMs. They aim to provide the industry a deeper understanding of the OEMs supply chain strategies. A rare occasion for the suppliers who are ready to cope with ongoing or future changes.

Workshops

These presentations focus on either technologies or products. This is a chance for the audiences to increase and optimise their market knowledge.

Aerospace meetings Tunisia emphasizes on the combination of targeted one to one meetings and awareness of sector evolutions.

Visits to Aerospace facilities

A limited number of participants will be given the opportunity to visit aerospace facilities.

Tunisia,

a Favored Sector



TUNISIA, A PERFORMING AEROSPACE SUPPLY CHAIN

Over the last decade, the aerospace industry in Tunisia has experienced a tremendous expansion. This is telling about the undeniable competitiveness facilitated by several assets:

- More than 4.500 employment positions
- 55 totally exporting companies
- Exports worth 170 million Tunisian dinars, with forecasts of about 550 million Tunisian dinars by the year 2016.

Several leading groups have chosen Tunisia to expand their business in the aerospace and aircraft industries: Zodiac Aerospace,

Latecoere Group, Aeroconseil, Sabena Technics, Aerolia, Actia, Lacroix electronics, Hutchinson, Eurocast,...

Tunisian exports account for 2/3 of production and are intended for one of the most competitive markets, namely the European Union. France is the first client of Tunisia.

The activities of the tunisian aerospace industry have high value added. They range from software and hardware engineering to production of aircraft systems and high precision turning and machining.

WHO CAN PARTICIPATE?

You want to meet suppliers and manufacturing partners!

VISITOR - CONTRACTOR

YOU ARE INVOLVED IN:

- Supply chain,
- procurement,
- purchasing,
- engineering,
- fabrication,
- R&D, etc.



You want to sell your capabilities, products or services!

EXHIBITOR

YOU ARE INVOLVED IN:

- Sales,
- marketing,
- business development,
- technical promotion, etc.

METHODOLOGY

1. Fill out a short form and provide descriptions of your capabilities, applications and needs.
2. Access detailed profiles of all the attendees from our online catalogue (3 weeks prior to the show).
3. Identify and request meetings with relevant contacts through our user friendly program.
4. Validate meeting requests made by other companies (for contractors).
5. Go online and consult your individual schedule of pre-planned meetings with the contact of your choice.



A FAVORABLE BUSINESS ENVIRONMENT

Tunisia already offers foreign investors the following incentives :

- Freedom to invest in the sector of aerospace components
- Simple establishment procedures. They can be made at the one-stop desks the Agency for the Promotion of Industry and innovation « APII »
- An association agreement with the European Union that led to a free trade area since January 2008, preferential trade agreements with North African and Arab countries
- Bilateral agreements establishing a free trade zone with Turkey, Egypt, Morocco, Jordan, Iraq and Libya and Agadir free trade agreement between Jordan, Egypt, Morocco and Tunisia.